

Your next hundred countries start here.

The certified global alliance where independent freight forwarders find trusted partners, protected payments and profitable cargo — in every corner of the map.



500+

CERTIFIED MEMBERS

100+

COUNTRIES COVERED

\$20,000

PAYMENT PROTECTION

Independent should never mean alone.

Every independent forwarder eventually meets the same ceiling. A customer asks for a door delivery in a country you have no agent in. A promising overseas partner turns out to be three months slow on settlement. A tender is lost to a multinational whose only real advantage was reach. **None of these are failures of skill — they are failures of network.**

01

Payment risk

Cross-border invoicing means trusting a company you may never meet. One bad debt can erase the margin on a hundred good shipments.

02

Blank spots

You can only sell the lanes you can service. Every country without a reliable agent is a quote you decline — or worse, one you regret accepting.

03

Cold leads

Open directories and mass mailing lists put you in front of everyone and no one. Volume without vetting is noise, not business development.

FNC Network exists to remove all three at once — by making the rest of the world a vetted, accountable extension of your own office.

We are a global alliance of **certified freight forwarders**, built on a simple principle: membership must be earned, and every member must be worth introducing. That single standard is what turns a list of contacts into a network you can actually trade on.

TRADING ALONE

- Agents sourced from open directories, credit unknown
- Invoices chased across time zones with no recourse
- Quotes declined for lanes you cannot cover
- Relationships built entirely over email

TRADING WITH FNC

- ✓ Certified members, vetted before they reach you
- ✓ Up to **\$20,000** of payment protection behind the trade
- ✓ Coverage across **100+ countries**, ready to quote today
- ✓ Partners you meet face to face at global conferences

Five things that change how you trade.

Membership is not a listing. It is a working toolkit — reach, security, demand, relationships and capability — assembled so that a forwarder of any size can compete like a global one.



A certified member directory

Search verified freight forwarders across **100+ countries** and know that every company you find has passed the same admission standard you did. Coverage you can quote on immediately — without spending weeks qualifying strangers.



\$20,000 financial protection

Every member trades under FNC's payment protection programme, covering qualifying member-to-member receivables up to **\$20,000**. It replaces blind trust with a formal safety net — so you can accept business you would otherwise turn down.



Exclusive B2B matchmaking

Rather than broadcasting to everyone, FNC introduces members to the specific partners and enquiries that match their lanes, commodities and capacity. Fewer leads, warmer leads, and cargo that fits what you already do well.



Global conferences

Meet the network in person at FNC's international events — including the flagship **Bali 2027** gathering. Structured one-to-one meetings turn directory entries into the kind of partnerships that survive a difficult shipment.



Full-spectrum freight capability

Air, sea, road, heavy lift, multimodal and specialised cargo — all represented inside the membership. Whatever your customer asks for next, someone in the network already moves it.

One membership. Every one of them.

These five benefits are not sold separately or unlocked by tier after tier. Certification admits you to the whole network — the directory, the protection, the leads, the events and the combined capability of 500+ forwarders.

Trade first. Sleep after.

The single largest brake on international growth is not competition — it is the fear of not being paid. FNC's financial protection programme is designed to take that fear off the table so members can trade with each other confidently from the very first shipment.

\$20,000

PROTECTION PER MEMBER

A safety net behind every member-to-member transaction.

Qualifying receivables between FNC members are backed by the network's protection programme, giving both sides a formal, structured route to resolution instead of an unanswered email and a written-off invoice.

How it protects you

1

Vetting first

Protection begins with admission. Members are certified before they can trade inside the network at all.

2

Trade with confidence

Handle shipments for fellow members knowing qualifying balances sit within the protection programme.

3

Escalate formally

If an invoice goes unpaid, FNC steps in as an accountable third party rather than leaving you to chase alone.

4

Recover and continue

Claims are processed under the programme's terms, and members who fail their obligations risk their standing.

Reputation inside a certified network is an asset members cannot afford to lose — which is precisely why it works as security.

Full terms, eligibility criteria and claim procedures are set out in the membership agreement and at fnc-group.com/about/freight-protection.

A directory worth being listed in.

Anyone can publish a list of forwarders. What makes FNC's directory valuable is the number of companies that are **not** in it. Certification is the product — and once you are inside, that same standard is what makes other members willing to hand you their cargo.

FOR YOU

Instant global coverage

Quote destinations you have never served, backed by a certified partner on the ground who is accountable to the same network you are.

FOR THEM

Inbound cargo

500+ members need a trusted correspondent in your market. Your certification is the reason they will choose you over an unknown quote.

What certification means

- ✓ **Verified identity and trading history.** Members are checked before they appear in the directory — not after a dispute.
- ✓ **Declared capability.** Modes, equipment, licences and specialisations recorded so partners can match cargo accurately.
- ✓ **Accountability to the network.** Conduct and settlement behaviour affect standing, giving every member a reason to perform.
- ✓ **Ongoing standing.** Membership is maintained, not bought once — the directory stays current and credible.

Matchmaking, not mass mailing.

FNC's B2B matchmaking connects members to exclusive enquiries and partnership opportunities that fit their lanes and commodities — so the business that reaches you is business you are genuinely positioned to win.

Contracts are signed between people.

A directory tells you who exists. A handshake tells you who to trust. FNC's conferences bring the network into one room for structured one-to-one meetings — the fastest way to convert a profile into a working agent relationship.

2027

FLAGSHIP

FNC Global Conference — Bali

The network's flagship gathering brings members from across the membership into one room for several days of pre-arranged partner meetings, market sessions and the informal conversations where agency agreements actually begin. For most members it is the single most productive week of the trading year.

What a conference week looks like

1

Before you travel

Browse the attendee list, shortlist the markets you need and request meetings in advance.

2

One-to-one meetings

A structured diary of short, focused meetings with the partners you actually selected.

3

Market sessions

Briefings on rates, capacity, regulation and the lanes members are seeing move.

4

After the event

Follow up with named contacts and start quoting on lanes you could not cover before.

Why members travel

- ✓ **Pre-scheduled one-to-one meetings** — a full diary of qualified partners, not a crowded exhibition floor.
- ✓ **Faster trust** — one meeting replaces months of cautious email before the first booking.
- ✓ **Lane-building** — leave with named contacts for the exact destinations your customers keep asking about.
- ✓ **Reputation** — members who show up and perform become the first call when cargo needs to move.

Whatever moves, we move it.

FNC members handle the full spectrum of international freight. When a customer asks for something outside your comfort zone, the answer is no longer "we don't do that" — it is a certified partner who does.



Air freight

Express, consolidated and charter solutions for time-critical cargo.



Sea freight

FCL, LCL and project shipments through the world's major ports.



Road transport

Cross-border trucking, door delivery and inland distribution.



Heavy lift

Out-of-gauge, oversized and abnormal loads with engineered planning.



Multimodal

Single-contract door-to-door movements across combined modes.



Specialised cargo

Temperature-controlled, hazardous, high-value and project freight.

Membership suits you if...

THE RIGHT FIT

- ✓ You are an independent or mid-sized forwarder with real operational capability
- ✓ You want overseas agents you can rely on without personal introductions
- ✓ You are prepared to be vetted — and to hold partners to the same standard
- ✓ You want to grow lanes and inbound volume, not just collect contacts

JOIN THE NETWORK

Apply for certified membership.

Membership is reviewed rather than sold. Tell us about your company, your lanes and the markets you want to reach, and our team will guide you through certification.

1

Enquire

Contact us or apply online with your company details.

2

Verification

We review your trading history and capability.

3

Certification

You are admitted and listed in the member directory.

4

Trade

Access partners, protection, leads and events.

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500+ certified members. 100+ countries. One standard.

The network is already trading — the only question is whether you are in it.